

Financial Services Provider

OBJECTIVES:

The facilities management team at a global financial services firm wanted to improve the efficiency of their cleaning operations. Before VergeSense, they were spending \$4M per year on cleaning in their NYC office through a costly and inefficient 'fixed fee' approach.

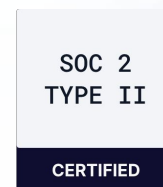
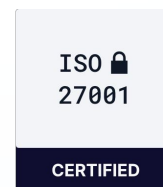
SOLUTIONS:

By integrating VergeSense occupancy intelligence with their building operations platform, Switch Automation, the team updated frequency and duration of cleaning protocols to align with occupancy, and eliminated the cleaning of unused spaces. The team negotiated a 50% fee reduction with their cleaning contractor and increased the efficiency of cleaning operations.

AT A GLANCE

Challenge: Improve efficiency of facilities cleaning across 20 floors of New York City building.

Impact: Integrated with building operations platform to automate cleaning processes to align with actual space usage data to **save \$2M annually**.



PLATFORM FEATURES & BENEFITS:

Occupancy intelligence delivers powerful insights to workplace leaders to automate workplace management operations to reduce costs, ensure sustainability, and improve employee experience.

Passive occupancy - Collect comprehensive accurate real-time and historical data around how people are using (or not using) space to automate and create efficiencies for office operations.

Space groups - Assign spaces to business units, neighborhoods, or other segmentations to track utilization and decommission unused spaces.

Usage maps - Share with facilities teams to inform cleaning processes.

Space usage timeline - Daily usage summary to understand which spaces were used and for how long to drive operational efficiencies.

Future Integrations with additional IoT sensors - Centralize where office utilization data is analyzed to automate and improve office operations.

